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April 12, 2019

Debra A. Howland
Executive Director
New Hampshire Public Utilities Commission
21 S. Fruit Street, Suite 10
Concord, NH 03301

Re: 1st Quarter 2019 Customer Migration Report

Dear Ms. Howland:

In its Order No. 24,714 – Order Approving Energy Service Rate in Docket DE 06-125, the Commission directed PSNH d/b/a Eversource Energy to provide monthly data regarding the migration of its customers to the competitive market on a quarterly basis. Enclosed for filing with the Commission is a Customer Migration Report for the 1st quarter of 2019. This report is being filed electronically with one paper copy being sent to the Commission.

We would be pleased to respond to any questions the Commission may have on this report.

Very truly yours,

A handwritten signature in black ink that reads "Erica J. Menard". The signature is written in a cursive style with a large initial "E".

Erica J. Menard
Manager, NH Revenue Requirements

EJM:kd
Enclosure
cc: Service List (by electronic mail only)

Eversource Energy - New Hampshire
Migration of Customers To and From the Competitive Energy Supply Market
2019 Quarter 1 Report
to the New Hampshire Public Utilities Commission

| | Customers Receiving Energy Service From the Competitive Market | | | Retail Sales | | | |
|--------------------|---|---|---|--|--|---|---|
| | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| | Number of Customers Not Billed for PSNH's Energy Service | Total Kilowatt-hours Delivered (KWH) | Estimated Demand at the Time of PSNH's System Peak Reported to the ISO-NE (KW) | Total Customers Taking Delivery Service | % of Customers Not Billed for PSNH's Energy Service as a % of Total Customers* Col (1) / Col (4) | Total KWH Delivered To All Customers (KWH) | %of Kilowatt-hours Not Billed for PSNH's Energy Service as a % of Total KWH Col (2) / Col (6) |
| January | | | | | | | |
| Residential | 94,780 | 72,897,237 | | 441,092 | 21.49% | 312,683,779 | 23.31% |
| Small C&I Rate G | 27,710 | 84,302,576 | | 76,134 | 36.40% | 147,090,495 | 57.31% |
| Medium C&I Rate GV | 1,170 | 124,716,196 | | 1,406 | 83.21% | 140,155,116 | 88.98% |
| Large C&I Rate LG | 109 | 91,199,868 | | 122 | 89.34% | 93,712,400 | 97.32% |
| Street Lighting | <u>362</u> | <u>803,340</u> | | <u>775</u> | <u>46.71%</u> | <u>1,362,856</u> | <u>58.95%</u> |
| Total | 124,131 | 373,919,217 | 654,380 | 519,529 | 23.89% | 695,004,646 | 53.80% |
| February | | | | | | | |
| Residential | 93,071 | 67,608,425 | | 441,335 | 21.09% | 299,699,073 | 22.56% |
| Small C&I Rate G | 27,420 | 83,705,947 | | 76,206 | 35.98% | 149,568,415 | 55.96% |
| Medium C&I Rate GV | 1,115 | 120,166,229 | | 1,388 | 80.33% | 134,482,506 | 89.35% |
| Large C&I Rate LG | 101 | 89,351,268 | | 116 | 87.07% | 92,382,711 | 96.72% |
| Street Lighting | <u>358</u> | <u>661,940</u> | | <u>768</u> | <u>46.61%</u> | <u>1,112,795</u> | <u>59.48%</u> |
| Total | 122,065 | 361,493,809 | 675,010 | 519,813 | 23.48% | 677,245,500 | 53.38% |
| March | | | | | | | |
| Residential | 91,925 | 60,579,748 | | 441,452 | 20.82% | 271,745,696 | 22.29% |
| Small C&I Rate G | 27,391 | 79,307,159 | | 76,235 | 35.93% | 140,620,482 | 56.40% |
| Medium C&I Rate GV | 1,124 | 114,203,098 | | 1,383 | 81.27% | 126,411,519 | 90.34% |
| Large C&I Rate LG | 111 | 90,514,778 | | 125 | 88.80% | 93,294,809 | 97.02% |
| Street Lighting | <u>352</u> | <u>473,971</u> | | <u>776</u> | <u>45.36%</u> | <u>903,515</u> | <u>52.46%</u> |
| Total | 120,903 | 345,078,754 | 644,885 | 519,971 | 23.25% | 632,976,021 | 54.52% |

**Total Customers" refers to all customers taking Delivery Service.